VOLUME 29 September 24, 2004 MDA #117 No. 38 PUB. Weekly

Market Analysis - September 21, 2004

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Last weekend marked what is officially viewed as the first harvest weekend for soybeans, and what a way to start that weekend with yet another bearish week. Technically the November contract is moving in such a way that a bumper crop could occur. Yield projections are good and the weather looks favorable and the August NOPA crush numbers came in lower than expected thus pushing prices lower. Weekly export sales on Thursday were great but that made absolutely no difference to the bleak picture. I would suggest that things don't look like it might get any better so you should have protection in place – probably puts. Soybeans hit a key (low) level on Monday and that level triggered a multitude of sell stop orders (orders to sell when a key price is hit). That sent prices down about 10 cents. Can it get worse? Yes, basis bids have narrowed now that harvest is upon us. From the bullish perspective, the dollar plunged again mid week, not that exports seem to be getting the attention of traders anymore! Harvest is two worlds apart here in the U.S., the south is way ahead of progress, the north way behind, so on average, things are moving along at the right pace! Baring any amazing developments this week in the export market, be prepared for prices to grind lower still. Corn was lower due to a rapidly expanding harvest over the weekend. The market moved lower despite a massive export sale of 110,000 tons to an unknown destination on Friday. As one analyst said "So what; it is harvest!" Nothing has really changed in this market and without any massive surprises the prices of corn should be range bound. In fact, on Wednesday of this week December futures were virtually unchanged – throughout the entire day. Traders had absolutely no new information to trade off. CBOT sources were quoted as saying that funds were buying on the day but the activity went unnoticed with locals presumably understanding that this was nothing more than profit taking by the funds. Despite this lack of movement, corn managed to post a new low, making this nine days in a row of contract lows. Wheat was mostly higher last week but on Monday of this week it seemed obvious that this market has run out of momentum. The weather in Canada has been poor which has been the main reason for support in this market and managed to offset the lower export sales last week. The winter wheat market plantings in the U.S. should go into the ground in fantastic shape which will start things on a bullish note. By mid week of this week things improved - mainly due to a mess in Canada. The weekly report out of Saskatchewan shows only 9% of the hard red spring wheat harvested versus 68% average! On a bearish note – world wheat supplies are still large enough to satisfy demand.

	CORN BASIS		SOYBEA	AN BASIS	WHEAT BASIS		
LOCATION	CASH (Dec04)	NEW (Dec04)	CASH (Nov04)	NEW(Nov04)	CASH(Dec04	NEW(Jul05)	
Western MD	+54	+54	-5	n/a	+6	n/a	
Central MD	+10	+10	+13	n/a	+6	-19	
Southern MD	-12	-12	-31	-31	-24	-24	
Upper E. Sh	Even	Even	-24	-24	n/a	-20	
Lower E. Sh	+5	+5	+9	-17	-11	-20	

WEEKLY CROP WEATHER SUMMARY

MARYLAND AGRICULTURAL STATISTICS SERVICE

The remnants of Hurricane Ivan hit Maryland by week's end with rainy and windy conditions. Rainfall amounts varied with some areas receiving up to six inches while others received less than one inch of moisture for the week. Farmers were concerned about corn and soybean fields in some areas. Despite wet conditions, farmers still had an average of 5.1 days suitable for fieldwork for the week ending September 19. Corn for Grain harvest continued to progress, although slightly behind the five year average. Eighteen percent of the crop has been harvested for grain with 45 percent rated in excellent condition. Corn for silage harvest continues well ahead of schedule at 72 percent complete.

CASH GRAINS - REGION	VAL - (\$/bu)	DEALERS	S AVERAG	E CASH QUO	OTES				
Grade and	#2 Y S	#2 Y Shelled		#2 Yellow		#2 Red Winter			
Commodity	Co	Corn		ybeans	Wheat		#3 Barley		
Date	9/14	9/21	9/14	9/21	9/14	9/21	9/14	9/21	
Western Md	2.68	2.64	5.65	5.33	3.10	3.20	2.12	1.98	
Central MD	2.35	2.20	5.69	5.51	3.27	3.26	2.15	2.15	
Southern MD	2.08	1.98	5.36	5.07	3.02	3.50			
Upper E. Shore	2.22	2.10	5.36	5.12					
Lower E. Shore	2.23	2.15	5.71	5.47	3.08	3.15	1.76	1.76	
Soybean Meal	Low	er Eastern	Shore	De	ealer's Average	Cash quotes (\$/ton)			
Date	9/14		9/21	I	Date	9/14		9/21	
48% Soybean Meal	210.00)	190.00	44% So	ybean Meal	198.0	00	178.00	
FORWARD CONTRACT PRICE-REGIONAL (\$/BU) for Harvest delivery Dealer's Avg Quotes									
Grade and				rellow #2 Red Wi					
Commodity	Cor	orn Soy		beans Whe		nt #3 Barley		arley	
Date Western Md	9/14	9/21	9/14	9/21	9/14	9/21	9/14	9/21	
	2.44	2.20	 5 01	 5 5 1	3.32	2.26			
Central MD		2.20 1.98	5.91 5.36	5.51	3.32	3.26 3.21	1.65	1.65	
Southern MD	2.08 2.22	2.10	5.36	5.07 5.12	3.17	3.21	1.65	1.65 1.65	
Upper E Shore Lower E Shore	2.22	2.10	5.45	5.12	3.20	3.25	1.65	1.65	
					l l	3.23	1.03	1.03	
GRAIN FUTURES- Chica	go Board of T		bu) Settle	- Sep 21, 200		_		•	
Corn	Soybeans		Wheat			Soybean Meal ¹			
Dec 212.6			542.20	Dec	334.60	Oct		159.90	
Mr05 222.6			549.40	Mar05	345.20	Dec		162.30	
May 229.2			557.20	May	348.60	Ja05		163.90	
Jul 234.6			564.20	Jul	350.40	Mar		167.40	
Sep 240.2			570.40	Sep	355.00	May		170.50	
Dec 247.0	00 Aug		570.00	Dec	360.40	Jul		174.00	

Dec 1 \$/ton

	COMP. 4 T						
HAY AND		Com 20 2004 04	Loada				
		- Sep 20, 2004 - 84 Mix		Timothy	Owo	handanass	Ctuary
		45.00-2		65.00-210.00		hardgrass 00-172.00 10	Straw 05.00-200.00
		le - Sep 22, 2004 - 1		03.00-210.00	50.	00-1/2.00	03.00-200.00
Alfalfa		Alfalfa Mix		imothy Mix	Grass Mix	Straw	Clover Mix
3.10-5.0	00	2.00-4.60	1.00-3.10	1.00-3.40	1.25-3.90	1.80-3.20	.70-1.60
POULTRY	(Grade A) - V	Week Ending Sep 2					
		<u>Curre</u>	<u>nt Week</u>	Week Ago	1	<u>Month Ago</u>	Year Ago
NY Wtd Av	g. (Fryers)	62	2.74	62.64		69.96	61.13
12 City Con			0.59	69.59		75.56	64.27
		MD - \$/cwt - Sep 21					
30-40 lbs	80.00-112.5				Sheep		
50-60 lbs	97.50-125.0				All Weights		42.50-80.0
	ange (\$/cwt)	HOGS - Sep 21, 20 Carcass Basis	Sows (1-3)	Butche		<u>Westminster, MD - Sep</u> 215-260 lbs	48.00-52.50
	m.	Base 185 lb Hog	300-449 lbs	Sows	1 110gs	213-200 108	40.50-41.00
	1111	Dusc 105 ib 110g	000 117 103	50113			10.50 11.00
owa, Minn		65.50-81.00	37.00-46.59				
Eastern Cori	nbelt	66.50-81.00	39.75-48.75	Millsboro, DE	Market Hogs -	(\$/cwt) - Sep 22, 2004	\$ 50.00-51.50
FEEDER P	IGS - (\$/cwt)	-					
	DE - Sep 21, 2			New Hollan	d, PA - Sep 22.	2004	
Head: 242	Trend: Nor		os 70.00-135.00		Trend: Al		
30-39 lbs	110.00-140.					37 lbs 90.00-120.	00
50-59 lbs	50.00- 89.					66 lbs 77.00- 82.	
70-79 lbs	55.00- 83.				03	00 103 77.00 02.	00
	IVE FUTUR	ES-Chicago Merca			N FUTURES-	Chicago Mercantile Ex	change
(\$/cwt) - Se _l		g		(\$/cwt) - Se		g	 -
Sep	84.50	Dec	88.38	Oct	74.45	Apr	65.88
Oct	85.65	Fb05	89.85	Dec	69.58	May	65.10
Nov	86.00	Apr	87.60	Feb05	68.05	Jun	69.35
		•	07.00	1000	00.02	oun	07.55
	- FEEDER CA -, VA - Sep 20	ATTLE - (\$/cwt)		Westminster	MD - Sep 21, 2	2004	
Steers	, vii Sep 20	300-400 lbs	119.00-139.00	Steers (M&L)	-	300- 400 lbs	84.00-115.00
Siccis		400-500 lbs	115.00-139.00	Steers (Mal	,	500- 400 lbs	83.00-108.00
		500-600 lbs	109.00-121.50			700- 800 lbs	67.00- 85.00
		600-700 lbs	104.75-113.00			1000-1100 lbs	51.00- 54.00
		700-800 lbs	99.50-100.50	Heifers (M&l	L)	200- 300 lbs	80.00-123.00
Heifers		300-400 lbs	108.50-121.00			400- 500 lbs	74.00-105.00
		400-500 lbs	105.00-118.00			600- 700 lbs	64.00- 89.00
		500-600 lbs	90.00-109.00		. 1. 6	800- 900 lbs	68.00- 77.00
		600-700 lbs 700-800 lbs	94.50-104.50	Hols Bulls Re	turned to farm		101.00-137.50 112.50-147.50
		800-900 lbs	95.00-103.25 84.00- 89.50			100- 110 lbs 120 lbs	100.00-142.50
		000 700 103	04.00 07.50	Holstein Heif	ers #1		400.00-480.00
				managem managem	#2		120.00-150.00
Lancaster, 1	New Holland	& Vintage - Week	Ending - Sep 25,	2004			
Bull, Holste		90-125 lbs	132.00-172.00		Plainer	90-125 lbs	120.00-157.00
Heifers, Hol		90-125 lbs	530.00-690.00]	Plainer	90-125 lbs	400.00-550.00
SLAUGHT	ER CATTLE	(\$/cwt)					
	er, MD - Sep	21, 2004					
Fed Steers				Fed Heit	fers		
H-Ch			80.00-84.00	Ch			83.25
L-Ch			76.75-79.50	L-Ch			76.00-78.00
Thin Hols			56.75	Select	Eat		70.00-76.00
Cows High Dressi	nα		52.00-56.25	Small & Calves	rat		53.00-67.00
High Dressii Breakers	ng		46.50-51.00		tar		39.00-100.00
Breakers Boners			40.50-51.00	Slaugh	ıcı		39.00-100.00
Thin & Slow	v		39.00-Down				
		& Vintage - Week		2004			
Steers, Ch 2			35-1495 lbs	81.00-86.00	St	eady - \$3 higher	
	kers 75-80 pct			52.50-56.00		eady - \$2 lower	
Bulle VG 1			45_2150 lbc	60 25-69 75		eady - firm	

60.25-69.75

1145-2150 lbs

Bulls, YG 1

Steady - firm